

News Release



P.O. Box 95009, SEATTLE, WASHINGTON 98145-2009

July 13, 2008

ATTENTION BAIT SUPPLIERS AND SALMON PROCESSORS

Bait Needed for 2009 IPHC Stock Assessment Survey

250,000 pounds semi-bright chum salmon

Initial closing date: July 18, 2008

Proposals will be accepted for consideration until quantity required is met.

The International Pacific Halibut Commission is requesting proposals from industry to provide bait for 2009 summer halibut surveys. The IPHC plans to purchase 250,000 pounds of bait to supply IPHC stock assessment survey operations running from the end of May through August, 2009. Interested parties should submit proposals to provide all or a portion of the total amount. IPHC prefers the bait to be stored by the provider until shipped in early May of 2009. The Commission will consider purchases from salmon harvesters, if the harvester can make proper processing arrangements.

In season, providers are not obligated to provide storage in or transportation to particular ports. Providers may submit proposals regardless of their country of operation; that is, Canadian providers may supply bait for research taking place in U.S. waters and vice versa. The predicted locations and amount of bait are listed below; however, loading ports are subject to change based on survey logistics.

Oregon/Washington		Canada		Alaska	
Area	~lbs.	Area	~lbs.	Area	~lbs.
Bellingham/Newport	22,000	Vancouver/Port Hardy	20,000	Southeast (Ketchikan, Sitka, Juneau)	34,000
		Prince Rupert	20,000	Central (Seward, Homer, Kodiak)	89,000
				Western (Sand Point, King Cove, Dutch Harbor)	70,000
Total	22,000		40,000		188,000

Due to the scientific nature of the study, IPHC bait quality requirements and standardization exceed those normally provided by industry as bait chums. The minimum acceptable quality is #2 semi-bright (ASMI grade A through E), H&G, IQF, Chum salmon with "meat colored" flesh. The preferred size grade is 6 to 9 pound chums, but smaller fish may be considered. The salmon must have been caught and processed no earlier than June 2008. Fish should be processed quickly enough so that the flesh is firm when thawed. Information on the month of capture and the run for each unit/tote of bait purchased is required. Bait may be inspected for quality prior to accepting a proposal. IPHC will consider chums to be supplied from early 2009 runs when accompanied by the date and port of availability; although, chums already in cold storage will be preferred.

Proposals must include quantity offered, size, quality, price per pound, and pre-season storage location. If applicable, also include relevant information about shipping to desired ports and any in-season storage options. Proposals without shipping and/or storage rates will be evaluated in consideration of

the necessary shipping and storage costs incurred by the IPHC. Another point used in evaluating proposals will be the possibility of deferring all or a portion of payment until bait is removed from the storage facility. The Commission is not required to accept the lowest or any of the bids received.

The initial closing date will be **July 18, 2008**. Proposals will be accepted until quantity required is met. Interested suppliers should send a letter of proposal to the IPHC, Attn. Eric Soderlund; P.O. Box 95009, Seattle, Washington 98145-2009; Phone (206) 634-1838, ext. 230 or Fax: (206) 632-2983; e-mail eric@iphc.washington.edu

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RFP Overview

Specifications:

Due to the scientific nature of the study, IPHC bait quality requirements and standardization exceed those normally provided by industry as bait chums.

Chum salmon requirements:

- Headed and gutted (H&G)
- Individually quick frozen (IQF).
- The preferred grade is semi-bright #2s (ASMI grade A-E). Fish of a higher quality are acceptable but not preferred over the minimum quality.
- IPHC prefers 6/9s and 4/6s will be considered; 9-ups will not be considered.
- Bait may be inspected by IPHC staff prior to purchase to ensure that the flesh is firm and has been processed in a manner that maintains the required quality.
- Bait must be toted in ~1,000 lb fiber totes.
- Information on the month of capture and the run for each unit/tote of bait purchased is required.

Considerations:

1. During May of 2009, bait will be shipped to ports specified by vessels hired to conduct the 2009 stock assessment survey. Vendors who are able to provide cold storage from time of purchase until shipment may be preferred. Proposal should indicate whether storage can be provided and at what rate. There is no requirement to provide storage or transportation services.
2. In 2008, IPHC research vessels loaded bait according to the table below. 2009's Stock Assessment Survey will likely load similar amounts from most of these ports.

Location	Lbs loaded in 2008
Kodiak	44,000
Seward	43,500
Prince Rupert	20,000
Dutch Harbor	27,000
Vancouver BC	20,000
Bellingham	21,000
Sitka	18,000
St. Paul	14,100
Yakutat	13,100
Sand Point	9,200
Alitak	7,100
King Cove	4,500
Ketchikan	4,000

- Transportation to and storage in these ports may be given preference.
3. Chums must have been caught and processed no earlier than June 2008.